



PHOENIX TRADING INC

A LEADING SUPPLIER OF PARTS AND EQUIPMENT

Phoenix Trading Inc. (PTI) is a full-fledged equipment and parts supplier to businesses and government agencies. PTI is classified as a small business, yet we have grown significantly within a short period. We have established ourselves as one of the “full-line” dealers of genuine factory replacement spare parts globally.

PTI’s vendor list comprises 4000+ manufacturers and suppliers from all over the world. We maintain an inventory that includes hard-to-find and obsolete parts. We also stock general inventory for manufacturers, helping control costs and speed delivery. PTI also exports construction machinery equipment, parts, and GSE products to large end-users in North America and across the globe.

PTI’s experienced professionals manage efficient ordering, receiving, inventorying, packing, shipping, and billing processes. Combined with PTI’s history of continual improvement and financial strength, as well as the firm’s connections to government and commercial purchasers, our professional systems allow PTI to satisfy customers with a proven track record of on-time shipping and 48-hour turnaround distribution. PTI’s commitment to service is reflected in the firm being consistently rated among the top 5% suppliers in the Supplier Performance Rating System (SPRS) by DLA.

PTI is ISO 9001:2015 certified.

PhoenixConnex Program

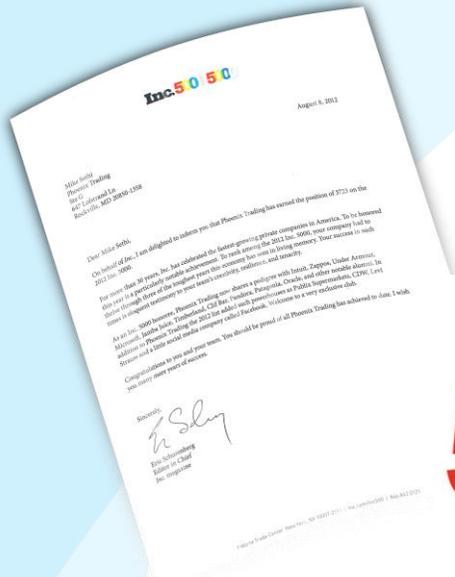
For qualifying manufacturers, PTI’s **PhoenixConnex** service provides value-added partner services, including order financing, lines of credits, and highly specialized military packaging, compliant with DOD requirements. The advantages of joining the **PhoenixConnex** Program:

1. Total control of your time & resources – you do not have to quote hundreds of companies. You only have to quote to Phoenix Trading Inc (PTI), and PTI will take care of the RFQs from other resellers.
2. We always provide highly competitive prices to our customers. This will help you in increasing your sales volume.
3. Eliminating risk and redundancy - You have to deal with only one person or company (PTI) and avoid the risk of dealing with several resellers who often do not have an established track record or searchable office address.
4. PTI will pay its vendors as per the agreed terms, and you will not have to follow up frequently for payment of your invoices. In addition, for manufacturers who need financial assistance, PTI will prepay the order amount.
5. You do not have to worry about special military packaging and RFID labeling complications. PTI has an advanced in-house packaging unit equipped to handle all types of material, from heavy equipment to delicate aerospace spares & hazardous goods. Several resellers are asking for special packaging after placing orders which you do not foresee at the time of quoting.
6. 24-hour turnaround for packaging orders.

I am confident that PTI can be a valuable partner supporting your sales and distribution goals. And, should we serve as an exclusive dealer, we can help you control prices and maximize your return. I will follow up with a personal call to answer any other questions and discuss how we might move forward.

Best regards,

Mukesh (Mike) Sethi
President/ CEO



**AMERICA'S
FASTEST
GROWING
PRIVATE
COMPANIES**

PHOENIX TRADING INC (PTI) IS A LEADING SUPPLIER OF PARTS AND EQUIPMENT.

PTI is an established supplier of parts and equipment, and we source parts from thousands of manufacturers worldwide. We can identify millions of parts with NSNs, drawings, product images, cage codes, and part numbers. In addition, PTI maintains an inventory, including many hard-to-find and obsolete parts.

PTI is classified as a small business. However, within a short span of time, it has established itself as one of the leading "full-line" of dealers of genuine factory replacement spare parts globally and is continually improving quality; processes, products, delivery, and services to better satisfy the needs of our manufacturing partners and government buyers.

Our CAGE code is 4LF36 and DUNS number is 787857551.

Technology & Quality System

As a socially responsible corporation, PTI is committed to providing the highest quality equipment and services to the men and women who put their lives on the line every day to protect our country. We are a team of committed professionals who work together to deliver timely results. We constantly strive for a balanced and organized workflow. In addition, PTI collaborates with its government associates to address critical defense needs, thereby stimulating innovation in the products we distribute.

This commitment helps PTI maintain a high score in the Supplier Performance Rating system (SPRS)

PTI - Government Division Overview

- Certified Small Business.
- **DLA ABVS Award Recipient.**
- ISO 9001:2015 registered Quality Management System.
- Recipient of Inc 5000's Fastest-Growing Private Companies Award.
- ITAR Registered.
- **Joint Certification Program registered.**
- Integrated Supply Chain Management Professionals.
- Program Management Professional (PMP) Certifications.
- The license holder of Federal Firearms.

Dedicated customer support:

- Inquiry response within 24 hours.
- RFQ turnaround in 3-5 days.
- Resource allocation / dedicated research team.
- Experienced & reliable professionals.
- Research/qualification of sources of supply.
- Competitive sourcing of parts from domestic and offshore suppliers.
- Support of hard-to-find and legacy parts.
- Improving readiness due to quick turnaround.
- Existing vendor/supplier relationships.
- Air, land & sea application spares support.



GOVERNMENT SALES

Phoenix Trading Inc (PTI) is a leader in connecting the government with equipment and spare parts manufacturers.

PTI sources parts from several thousand manufacturers from around the world. We have the ability to identify millions of parts with NSNs, drawings, product images, cage codes, and part numbers.

Following is a partial list of products available from PTI:

Adapters	Gaskets	Power Transmission Equipment
Air Conditioners	Gauges	Radiators
Alternators	Gearboxes	Recyclers
Axle Jacks	Generator ECU Trailers	Regulators
Axles	Generators	Relays
Ball Valves	Governors	Rosan Style Valves
Bearings	Heaters	Seals
Brake Shoes	Hoses	Sensing Elements
Butterfly Valves	Hydraulic Attenuators	Shafts
Cables	Hydraulic Cylinders	Shock Absorbers
Cargo Trailers	Hydraulic Manifolds	Sliding Vane Hand Pumps
Centrifugal Pumps	Hydraulic Restrictor Valves	Solenoids
Check Valves	Hydraulic Swivels	Split Flapper Check Valves
Clamps	Incinerators	Starters
Compressors	Indicators	Steering Boxes
Connectors	Inline & Cartridge Check Valves	Steering Pumps
Control Valves	Inverters	Steering Racks
Coolers	Jacks	Steering Rams
Custom Valves	Light Towers	Stern Drives
Diodes	Liquid Level Controllers	Strainers
Ejectors	Liquid Level Switches	Straps
Environmental Control Units	Manual Bleed & Fluid Sampling Valves	Switches
Explosive Detectors	Marine Propulsion Systems	Test Sets
Filters	Motors	Transformers
Fire Protection Equipment & Parts	Positive Displacement Pumps	Tripod Jacks
Fluid Dispensing Equipment	Power Distribution Systems	Variable Speed Drives

MILITARY PACKAGING

Phoenix Trading Inc (PTI) is an expert in military packaging.

The U.S. Military and other government customers require products it procures to be packaged according to strict guidelines. Failure to correctly package delivered materials can result in rejection and other significant economic consequences. PTI has the expertise, equipment, supplies, and trained personnel to ensure your products are packaged and labeled to ensure acceptance without delay in payment.

PTI's packaging expertise is comprehensive.

- ✓ State-of-the-art packaging facility fully equipped to handle material of all sizes.
- ✓ Complete in-house capabilities to meet all the military packaging requirements including MIL-STD-2073, MIL-STD-129 bar coding & marking.
- ✓ Completely automated RFID system as per the DoD standards, with support for WAWF.
- ✓ We can create practically any size or shape of crate that meets the government's specification's including PPP-B-601, PPP-B-621, MIL-C-104 and many others.
- ✓ Commercial & export packing with crating to include air evacuation and desiccant to keep the salt air away from products. Volatile Corrosion Inhibitor (V.C.I.) preservation, if required.
- ✓ High speed bagging system, engineered for high productivity.
- ✓ The facility has a full wood shop to meet all palletizing and crating requirements meeting Wood Packaging Material (W.P.M.), International Plant Prevention Convention (IPPC), and ISPM 15 specifications.
- ✓ We maintain a wide selection of packaging supplies in house to ensure a quick turnaround and expeditious delivery to our customer base.
- ✓ Alternative release status with DCMC Baltimore, Final inspection and acceptance site.



PACKAGING FOR VENDORS

On Demand Military Packaging & Labeling Services



PTI supports all aspects of the packaging process, including assistance with MIL-STD-2073 specifications, WAWF, and RFID requirements. This means you get hassle-free compliance with US Military packaging requirements so that the US military does not reject your product for lack of packaging compliance. We also provide packing services for commercial shipments for clients who do not have export packaging experience or are too busy to worry about this crucial function within their product logistics chain.

- ✓ State of the art facility. We can custom manufacture practically any size or shape of the crate and meet Government specifications ASTM-D6251, ASTM-D6880, MIL-C-104, and many others. Commercial crating is also available for domestic shipment as well as export. Therefore, we can crate your material to fit your needs. If your shipment is domestic, normal crating is fine, but if your shipment is for overseas then we can upgrade your crating to include air evacuation and desiccant to keep salt air away from your product.
- ✓ Part preservation using a Volatile Corrosion Inhibitor (V.C.I.).
- ✓ High speed bagging systems, engineered for high productivity, including automated packaging operations for small parts and experience with kit assembly of any size.
- ✓ Packaging supplies, including everything from wood boxing (ISPM 15 stamped) to custom wood crates and pallet building.
- ✓ Coordination of the logistics required for shipping paperwork, application of all necessary markings and production of bar code labels.
- ✓ PTI offers export paperwork filing and services.
- ✓ ISPM-15 Compliance.
- ✓ Quality control measures and dedicated customer service staff.

WAREHOUSING & LOGISTICS

Phoenix Trading Inc (PTI) offers state-of-the-art warehouse and logistics services

PTI provides warehousing, distribution, and logistics services, including coordinating all your packaging and shipping needs. Then, when you are ready to release your product, we handle the logistics to get it out the door with the proper documentation and communication anywhere and at any time. Our services also include full inventory tracking and strict quality control measures to ensure the safety and integrity of your products.

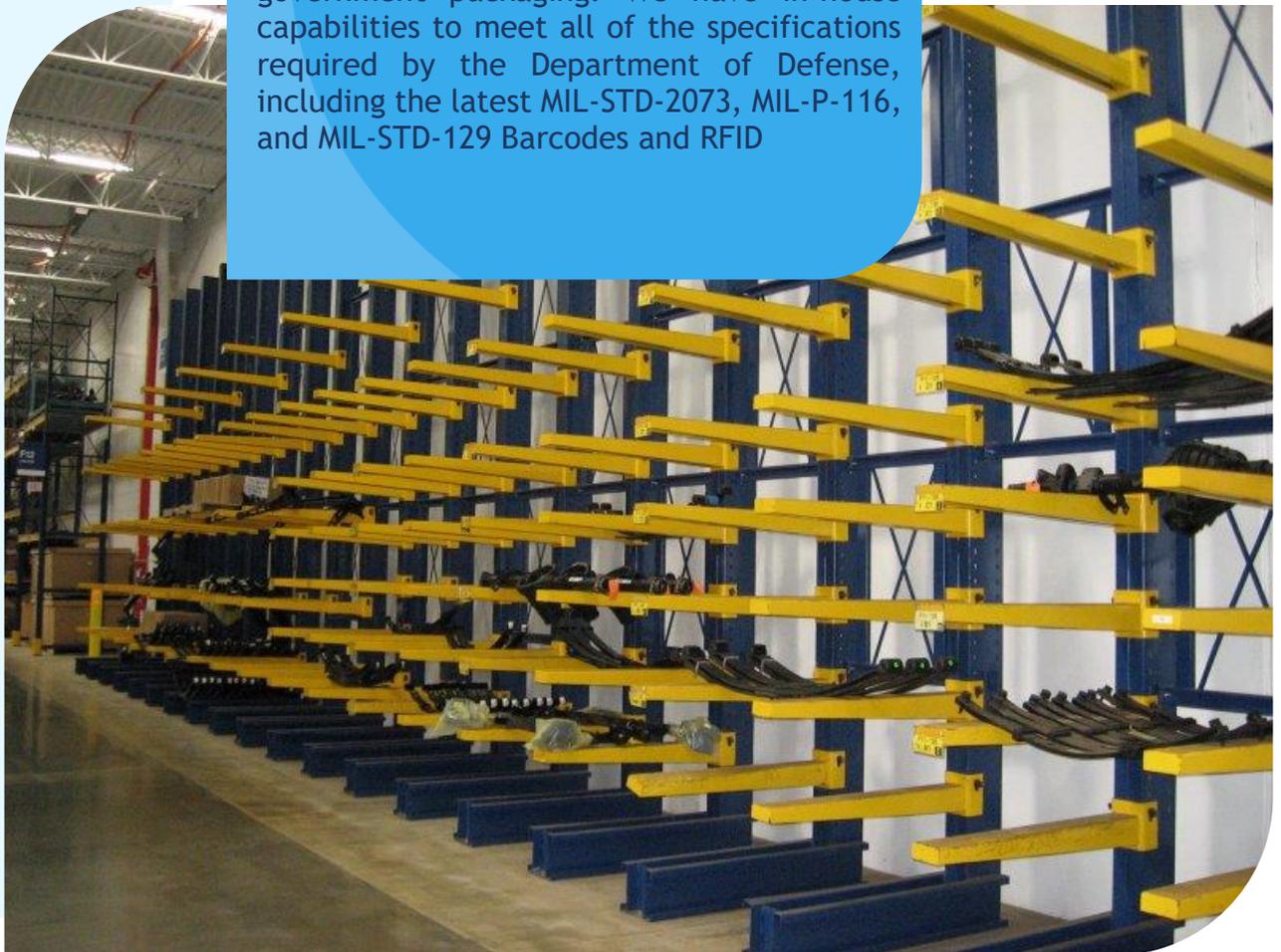
Our inventory management capabilities allow our manufacturers and distributors to have confidence that when products arrive at PTI facilities, the products will be inspected, organized, and packaged to facilitate rapid and correct delivery.





**SAVE TIME, MONEY AND RESOURCES
WITH PTI'S COMPREHENSIVE
SERVICES**

PTI offers more than a decade of expertise in government packaging. We have in-house capabilities to meet all of the specifications required by the Department of Defense, including the latest MIL-STD-2073, MIL-P-116, and MIL-STD-129 Barcodes and RFID



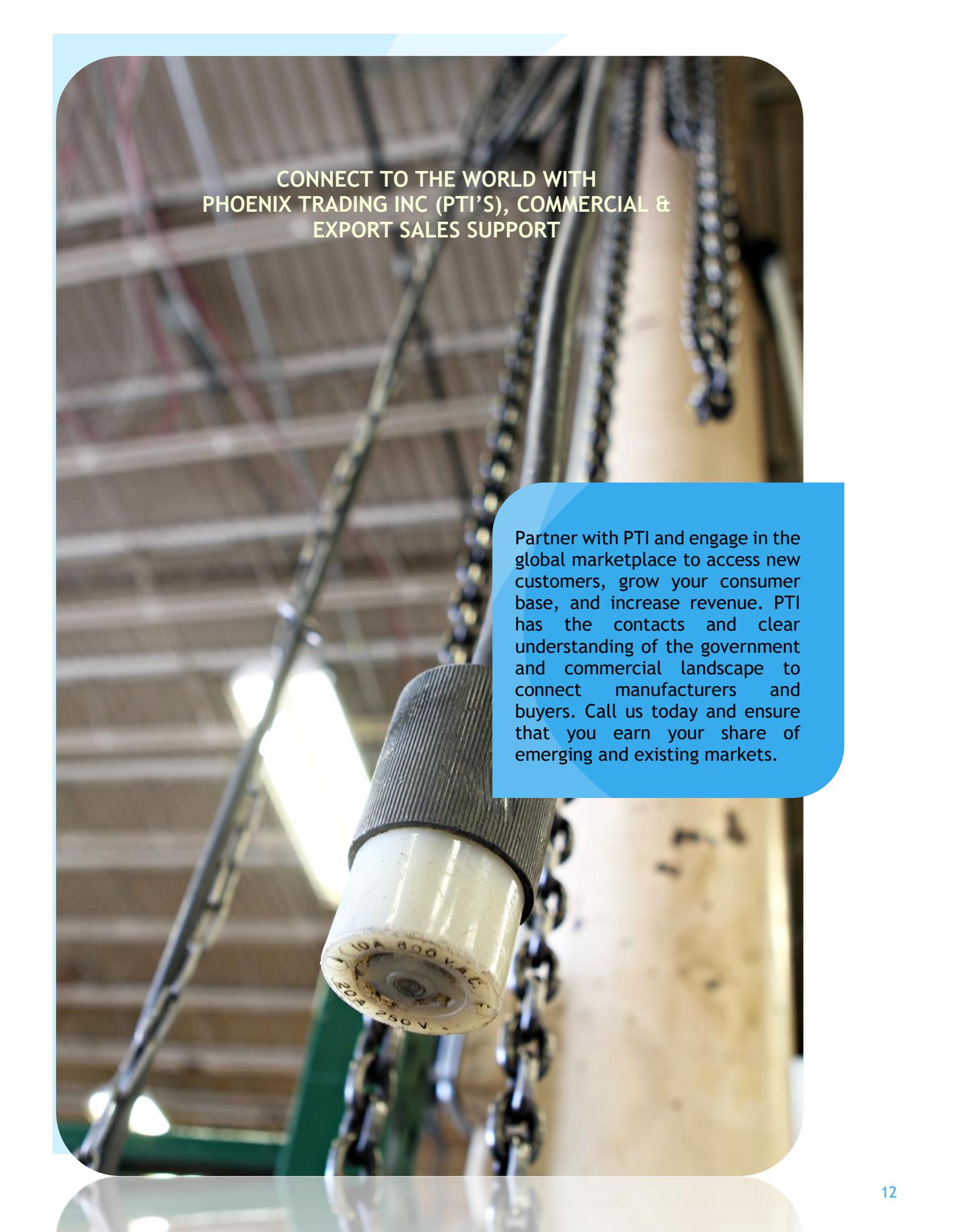
**NEW - IMMEDIATE PAYMENT
PART OF A NEW PROGRAM FROM PHOENIX TRADING FOR QUALIFYING VENDORS!**



FIVE EASY STEPS TO FASTER PAYMENT

- 1 SIGN UP FOR PHOENIX CONNEX.**
It's easy. Just give us a call.
- 2 SET YOUR RECOMMENDED RETAIL PRICE.**
You set the final price.
- 3 WE DO ALL THE QUOTING. ONLY ONE CONTACT FOR YOU.**
You only have one point of contact... us! We'll offer your quote for every DLA Dibbs and Reseller opportunity.
- 4 WE TAKE CARE OF SPECIAL PACKING.**
Our state of the art facility handles special military, RFID and WAWF requirements.
- 5 30 DAYS PRIOR TO SHIPMENT...WE PAY YOU!**
We track the procurement process from beginning to end, and once the shipment date is established. You get paid.

Getting paid fast is easy when you're connected. Become a PhoenixConnex partner, and we'll connect you to faster payment and more. You set the final price and propose our margin. If we agree with the pricing, All we ask is that you offer us exclusivity. Make us your sole vendor, and we'll guarantee your final price, take away all the bidding, processing, packaging, billing, and tracking headaches.... and pay you before shipment.



CONNECT TO THE WORLD WITH
PHOENIX TRADING INC (PTI'S), COMMERCIAL &
EXPORT SALES SUPPORT

Partner with PTI and engage in the global marketplace to access new customers, grow your consumer base, and increase revenue. PTI has the contacts and clear understanding of the government and commercial landscape to connect manufacturers and buyers. Call us today and ensure that you earn your share of emerging and existing markets.

PTI CODE OF CONDUCT

Since our founding, a culture of ethical behavior has been a hallmark of PTI. We have always emphasized in a way that upholds the highest standards of personal integrity and business conduct. These standards are based on keeping the law everywhere we do business, taking individual and collective accountability for our behavior, and treating our customers, partners, and each other with courtesy, respect, and dignity.

We believe high ethical standards are essential to achieving our individual and corporate goals. As such, we fully subscribe to the following commitment.

To Our Customer

- We shall prioritize the quality, timeliness, and competitiveness of our products and services.
- We shall pursue our objectives with a commitment to personal integrity and high professional standards.

To Our Fellow Employees, Present and Prospective

- We shall promote an environment that encourages new ideas, high-quality work, and professional achievement.
- We shall treat our fellow employees honestly and fairly, and we shall ensure equal opportunity for employment and advancement.
- We shall share the rewards of success with those whose honest efforts contribute to that success.

To Our Vendors, Suppliers, and Subcontractors

- We shall be fair and professional in all our business dealings and honor our business partners' commitments.
- We shall endeavor to select vendors, suppliers, and subcontractors who adhere to our ethical standards and commitment to quality products and services.

To Our Society/Neighborhood

- We shall be responsible citizens, respecting the laws and customs of each community in which we live or conduct business.
- We shall encourage the use of email instead of paper or faxes whenever practical, both for internal memos and for communications with our vendor partners, clients, and customers.
- We shall try to save energy by using energy-efficient LED lighting & do our best to reduce our carbon footprint globally.
- We shall always keep looking for new & better ideas to implement "green" practices and materials into our processes to protect the environment and the health of our planet.



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WE SELL. YOU SUCCEED



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